Second Semester English – A COURSE IN COMMUNICATION AND SOFT SKILLS MAXIMUM

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

1.	Read the	passage	and	answer	the	questions.

The concept of Artificial Intelligence (AI) has evolved significantly over the past few decades. AI refers to the simulation of human intelligence in machine, enabling them to perform tasks such as learning, reasoning and problem solving. From voice assistants like Siri and Alexa to self driving cars. AI is becoming an integral part of every day life. How ever ethical concerns including job displacement and data privacy, continue to be debated. While AI has the potential to improve efficiency and innovation it also raises important questions about its impact on humanity.

Questions:

- (a) What is artificial intelligence?
- (b) Mention two common applications of AI in daily life.
- (c) What are some ethical concerns related to AI?
- (d) How does AI contribute to efficiency and innovations?
- (e) Why is AI considered both beneficial and controversial?

2.	(a)	Fill i	l in the blanks with suitable words.		
		(i)	Noun form of decide		
		(ii)	Adjective form of success		
		(iii)	Verb form of strong		
		(iv)	Noun form of perform		
		(v)	Adverb form of quick		
		(vi)	Adjective form of fame		
		(vii)	Verb form of beauty		

(viii) Noun form of happy

(ix)	Adjective form of create			
(x)	Verb form of decision			
One word substitute				

- (i) A place where books are kept.
- (ii) One who studies the stars.
- (iii) Fear of closed spaces.
- (iv) Government by the people.
- (v) A person who does not eat meat.
- (vi) A place where animals are kept.
- (vii) A study of human history through excavation.
- (viii) A person who collects stamps.
- (ix) A person who repairs pipes.
- (x) A person who travels into space.

3. Write:

(b)

- (a) Write a letter to your brother advising him on the importance of time management.
- (b) Write a letter to your college principal requesting permission for a cultural event.

4. Expand:

- (a) Time and Tide wait for no one.
- (b) Hard work pays off
- (c) Prevention is better than cure.
- (d) Look before you leap.

Second Semester English – A COURSE IN COMMUNICATION AND SOFT SKILLS MAXIMUM

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

1. Answer:

- (a) Differentiate between skimming and scanning.
- (b) How can one avoid foolish opinions according to Russell?
- (c) Describe the role of Florence Nightingale in the Medical field.
- (d) What is the central theme of Coromandel Fishers?

2. Answer.

- (a) Describe the Deoli station.
- (b) Sketch the character of the astrologer from An Astrologer's Day.
- (c) Sketch the character of Upagupta.
- (d) Why was Florence Nightingale called "The lady with the lamp"?

3. Match the following:

- (a) A book of synonyms (i) Entomologist
- (b) A person who writes (ii) Pediatrician a diary
- (c) A doctor for children (iii) Diarist
- (d) A person who flies
 - an aircraft
- (iv) Thesaurus
- (e) A person who studies (v) $\,\,$ Pilot
 - insects -

Second Semester

SECOND LANGUAGE - TELUGU II - AADHUNIKA TELUGU SAHITYAM

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

క్రింది వానికి సంగ్రహ సమాధానాలు వ్రాయండి.

- 1. ఆధునిక కవిత్వం.
- 2. అనిసెట్టి సుబ్బారావు.
- 3. గౌరేసు.
- 4. నవల లక్షణాలు.

క్రింది వానికి వ్యాసరూప సమాధానాలు రాయండి.

- 5. ఆధునిక కవిత్వ ఆవిర్భావ వికాసాలను వివరించండి.
- 6. తెలుగు కథానికా వికాసాన్ని విశదీకరించండి.
- 7. తెలుగు నవల పుట్టుక, పరిణామాన్ని తెలపండి.
- 8. తెలుగు నాటక పరిచయం దాని పరిణామాన్ని గూర్చి రాయండి.
- 9. తెలుగు సాహిత్యంలో విమర్శ పద్దతులను తెలపండి.

Second Semester

SECOND LANGUAGE - TELUGU II - AADHUNIKA TELUGU SAHITYAM

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

క్రింది వానికి సంగ్రహ సమాధానాలు వ్రాయండి.

- 1. జానకి.
- 2. కేశవ వర్మ.
- 3. విమర్శ**.**
- 4. చిన వీరయ్య.

్రకింది వానికి వ్యాసరూప సమాధానాలు రాయండి.

- 5. కొండవీడు పాఠ్యభాగ సారాంశాన్ని బ్రాయండి.
- 6. భయం కథలోని రచయిత తెలిపిన సందేశం.
- 7. రథ చ్వకాలు నవలలో రచయిత సత్యానందం పాత్రను తీర్చిదిద్దిన విధం.
- 8. యక్షగానం ఇతివృత్తాన్ని తెలపండి.
- 9. విమర్శ స్వరూప స్వభావాలను తెలియజేయండి.

Second Semester

SECOND LANGUAGE - HINDI II - PROSE

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

- 1. निम्नलिखित गद्यांशों की संदर्भ सहित व्याख्या कीजिए।
 - (a) हमारी एकता का दूसरा प्रमाण यह है कि उत्तर या दक्षिण चाहे जहाँ भी चले जाएँ आपको जगह-जगह पर एक ही संस्कृति के मंदिर दिखाई देंगें।
 - (b) इस देश की मशीनें भी चापलूसी करना सीख कुछ ऐसी बातें कहती है "आपके विचार बहुत ऊँचे हैं।"
 - (c) इन रोगों के लिए समाज में नियमित और आवश्यक रूप से जागरूकता अभियान चलाने की आवश्यकता है।
 - (d) ग्लानि से दुबला होने में देर लगती है और पानीटार ही दुबला हो जाता है।
- 2. गद्य पाठ का सारांश लिखिए।
 - (a) एच.आई.वी./एड्स।
 - (b) बेईमानी की परत।
- 3. (a) किसी एक कहानी का सारांश लिखिए।
 - (i) वापसी
 - (ii) परमात्मा का कुत्ता
 - (b) निम्नलिखित में से किसी एक प्रश्न का उत्तर लिखिए।
 - (i) "वापसी" कहानी में गजाधर बाबू का चरित्र चित्रण कीजिए।
 - (ii) "परमात्मा का कुत्ता" कहानी के शीर्षक की सार्थकता पर प्रकाश डालिए।

Second Semester SECOND LANGUAGE – HINDI II – PROSE

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

1.	(a)	निम्नि	तिखित शब्दों के समान	नार्थक ि	हेन्दी शब्द लिखिए।
		(i)	Governor	(ii)	Charge
		(iii)	Supervisor	(iv) Absence
		(v)	Director	(vi) Circular
		(vii)	Principal	(vi	ii) Zoo
		(ix)	Forest Officer	(x)	Translator
	(b)	निम्नि	नेखित शब्दों के समान	नार्थक उ	मंग्रेजी शब्द लिखिए।
		(i)	जिला बोर्ड	(ii)	कार्यालय
		(iii)	सचिवालय	(iv)	छुट्टी
		(v)	संसद	(vi)	राज्यपाल
		(vii)	भत्ता	(viii)	मतदाता
		(ix)	नगर निगम	(x)	ज्ञापन
	(c)	शब्दों	को अपने वाक्यों में प्र	प्रयोग र्क	ोजिए।
		(i)	विषाणु	(ii)	जलवायु
		(iii)	मनोहर	(iv)	पीढ़ी
		(v)	कामयाबी	(vi)	प्राचार्य
		(vii)	विरासत	(viii)	इकट्ठा करना
		(ix)	बसर करना	(x)	हवन
	(d)	शब्दों	के संधि-विच्छेद लिा	खेए।	
		(i)	सचरित्र	(ii)	विद्यालय
		(iii)	एकैक	(iv)	महेश
		(v)	सदैव	(vi)	इत्यादि
		(vii)	रामावतार	(viii)	परोपकार
		` ′		. /	

- 2. पत्र लिखिए।
- (a) अपने मोहल्ले में सफाई का ठीक प्रबन्ध नहीं है। उसकी शिकायत करते हुए स्वास्थ्य व्यवस्थापक के नाम एक पत्र लिखिए।
- (b) किसी कंपनी की एजन्सी के लिए आवेदन पत्र लिखिए।

Second Semester

SECOND LANGUAGE – SANSKRIT II – PROSE, POETRY AND GRAMMAR MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

	(b)	शरीरेण गृहं ———		— स	हि कथ्यते।।
2.	शब्द	योः सर्वाविभक्तिषु रूपाणि	া লিख	ात।	
	(a)	नदी	(b)	वधू	
	(c)	वन	(d)	मातृ	
3.	तत् ः	सर्वाणि लकार रूपाणि ति	नेखत।		
	(a)	लिखति	(b)	कर्नि	रेष्यति
	(c)	अचोरयत्	(d)	वन्त	इते
4.	नामनिवे	ईशपूर्वकं सन्धत्त।			
	(a)	अच् + अन्तः	(b)	सुगण् + ईश:
	(c)	हरिम् + वन्दे	(d	l)	शिव: + अहम्
	(e)	नराः + इमे	(f)	पितु: + इच्छा
	(g)	नरा: + च	(h	n)	राम: + टीकते
	(i)	तत् + लयः	(j))	नृपति: + जयति
5.	नामनिवे	र्दशपूर्वकं विग्रहवाक्यानि [']	लिखत	l	
	(a)	उपकृष्णम्	(b)	निष्कण्ठकम्
	(c)	प्रत्यक्षम्	(d	l)	यथाविधि
	(e)	प्राप्तोदक:	(f)	दत्तपशु:
	(g)	महाबल:	(h	n)	सपुत्र:
	(i)	उपदशा:	(j))	केशाकेशी

श्लोकं पूरियत्वा भावं च लिखत।

(a) संचारिणी दीप — स भूमिपाल:।।

1.

Second Semester SECOND LANGUAGE – SANSKRIT II – PROSE, POETRY AND GRAMMAR

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

- 1. (a) इन्द्रमती स्वयंवरे कालिदासस्य वर्णना नैपुण्यं लिखत।
 - (b) 'शिष्येग्योदीक्षाप्रदानम्' इत्यस्य पाठ्यभागस्य सारांशं लिखत।
- 2. (a) गङ्गासरित: वैशिष्ट्यम् उपवर्णयत।
 - (b) मोहापनोद: पाठस्य सारं लिखत।
- 3. (a) दशकुमारचरिते पश्चमोछ्यास कथासारं वर्णयत।
 - (b) चारुदत्तस्य चरितं लिखत।
- 4. लघुसमाधानानि लिखत।
 - (a) कालिदासस्य कृती लिखत।
 - (b) इन्द्मती का?
 - (c) वनस्य: क:?
 - (d) चम्पूरामायणस्य कर्ता क:?
 - (e) दण्डी कस्मिन् प्रसिद्धः?
 - (f) अवन्ति सुन्दर्या पिता क:?
 - (g) चारुदत्त: क:?
 - (h) चारुदत्तस्य मित्रः कः?
- 5. ससन्दर्भं व्याख्यात।
 - (a) विवर्ण भावं स स भूमिपाल:।
 - (b) कुमारं प्रत्यग्रहीत्संवरणस्रजेव।
 - (c) सोऽयमापगामाप गामिव।
 - (d) पुत्र शोकात् दिवंगत:।
 - (e) नि:शङ्कमित आगम्यताम् इति।
 - (f) को भवान्? कयां विद्यायां निपुण:।
 - (g) सपट्टेण शीर्षेन त्वां प्रसादयामि।
 - (h) सुखं स्वणिहि महा ब्राह्मण:।

ASSIGNMENT-1 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

ACCOUNTING FOR MANAGERS

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following short answer.

- 1. Dual concept.
- 2. Book keeping.
- 3. Journal proper.
- 4. Petty cash book.

Answer the following questions.

- 5. Distinguish Accounting and Book keeping.
- 6. Explain Subsidiary books.
- 7. Explain reasons for preparation of Bank Reconciliation Statement.
- 8. What is Trial Balance? Explain its features, advantages.
- 9. Explain various types of preference shares.

ASSIGNMENT-2 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

ACCOUNTING FOR MANAGERS

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following short answer.

- 1. BRS.
- 2. Trial Balance.
- 3. Share premium.
- 4. Debenture.

Answer the following questions.

5.	Journalise	the foll	owing	transactions	in	the	books	of Ram	Rao.
•	Ocalitation	0110 1011		or arroad or		UIIU	OCCIE	or realin	iuc.

Commenced business with cash Rs. 15,00,000
He opened Bank A/c with Rs. 5,00,000
Purchased Goods from Mr. Naveen Rs. 1,00,000
Purchased machinery for Rs. 2,00,000
Paid Advertisements by cheque is Rs. 50,000
Sales to Raju Rs. 3,00,000
Received commission Rs. 15,000
Paid Rent is 20,000 ; Insurance Rs. 5,000
Cash sales to Raju Rs. 2,00,000

6. Prepare cash book Cash, Bank, Discount Columns.

1.1.2024	Cash balance Rs. 35,000 Bank balance Rs. 15,000
4.4.2024	Cash purchases Rs. 5,000
6.4.2024	Paid to Diwakar Rs. 4,850 discount Rs. 50
8.4.2024	Paid insurance by cheque Rs. 1,500

- 10.4.2024 Cash sales deposited into Bank Rs. 15,000
- 14.4.2024 Cheque received from Anand
 Rs. 9,800 for full settlement of his A/c Rs. 10,000
- 15.4.2024 Purchased furniture Rs. 4,000
- 16.4.2024 Paid rent by cheque Rs. 5,000
- 18.4.2024 Anand cheque deposited into bank.
- 20.4.2024 Cash drawn from Bank Rs. 5,000
- 25.4.2024 Paid salaries Rs. 2,000
- 7. Prepare BRS as on 31.3.2024 from the following particulars:
 - (i) Credit balance as per pass book on 31.3.2024 Rs. 15,000
 - (ii) Cheque deposited in March 2024 Rs. 6,500, but only Rs. 1,500 worth of cheques were collected in March.
 - (iii) Bank charges Rs. 150 recorded twice in pass book.
 - (iv) Cheque issued but not presented Rs. 4,000.
 - (v) Direct deposit by customers into Bank Rs. 2,000 not appeared in cash book.
 - (vi) Interest on bank balance Rs. 300 credited in Pass book only.
- 8. Prepare the Final Accounts for the following:

Particulars	Debit	Credit
	(Rs.)	(Rs.)
Purchases and Sales	1,25,000	1,75,000
Returns	1,000	4,700
Rent	2,500	500
Opening stock	15,000	_
Debtors and Creditors	40,000	35,000
Salaries	22,500	
Wages	10,800	_
Machinery	10,000	_
Furniture	10,000	_
Cash	29,400	_
Interest	2,500	_
Discount	5,000	1,000
Drawings	6,300	_

Capital	_	63,800
	2,80,000	2,80,000

Adjustments:

- (i) Stock as on 30th March 2023 Rs. 11,900.
- (ii) Provide 5% depreciation on Machinery.
- (iii) Outstanding Rent Rs. 500.
- (iv) Provide bad debts Rs. 500 and reserve for bad debts 5%.
- 9. What is Debentures? What are the differences between Shares and Debentures?

ASSIGNMENT-1 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

FUNDAMENTALS OF MARKETING

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following.

- 1. Market segment.
- 2. Consumer market.
- 3. Product attributes.
- 4. Sales promotion.

Answer the following.

- 5. Explain concepts of marketing.
- 6. Explain product mix decision and product line decision.
- 7. Explain about Geographical pricing.
- 8. Explain the importance of marketing channel design decision.
- 9. Examine the objectives of personal selling.

ASSIGNMENT-2 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

FUNDAMENTALS OF MARKETING

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following.

- 1. Price discounts.
- 2. Channel conflict.
- 3. Public relations.
- 4. Personal selling.

Answer the following.

- 5. What are the requirement of effective segments?
- 6. Marketing strategies for different stages of product life cycle.
- 7. Explain product mix pricing.
- 8. Discuss various types of conflicts that may arise in channels of distribution.
- 9. Describe the objectives and types of media.

ASSIGNMENT-1 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

FUNDAMENTALS OF MARKETING

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following short questions

- 1. Define Electronic Commerce and explain its types.
- 2. What are the key benefits of Supply Chain Management (SCM)?
- 3. What is Electronic Data Interchange (EDI)? Explain its benefits.
- 4. Explain the importance of payment security in Electronic Payment Systems.

Answer the following questions

- 5. Explain the advantages and disadvantages of E-Commerce.
- 6. Explain the functions and characteristics of SCM.
- 7. Explain traditional and modern payment systems with examples.
- 8. Explain the need for Electronic CRM and its applications.
- 9. Explain the basic structure of an HTML page with an example.

ASSIGNMENT-2 B.B.A. DEGREE EXAMINATION, DECEMBER-2025

Second Semester

FUNDAMENTALS OF MARKETING

MAXIMUM MARKS :30 ANSWER ALL QUESTIONS

Answer the following short questions

- 1. What are the components of Customer Relationship Management (CRM)?
- 2. What is the difference between HTML and XHTML?
- 3. How do you format text using HTML?
- 4. Explain the process of designing forms in HTML.

Answer the following questions

- 10. Discuss the three models of the Electronic Market.
- 11. Discuss the role of Electronic Logistics in business houses.
- 12. Discuss secure electronic transactions and the role of cryptography.
- 13. Discuss the architectural components of a CRM solution.
- 14. How are images, colors, and backgrounds added in HTML?