

(101HM21)

M.A. (HRM) DEGREE EXAMINATION, OCTOBER/NOVEMBER 2024.

First Semester

PERSPECTIVES OF MANAGEMENT

Time : Three hours

Maximum : 70 marks

SECTION A — ($5 \times 4 = 20$ marks)

Answer any FIVE of the following.

1. (a) Concept of Management
- (b) Henry Fayol
- (c) Short range planning
- (d) MBO
- (e) Line and staff conflicts
- (f) Downward Delegation
- (g) Maslow
- (h) Aggressive Leader
- (i) Need for control
- (j) Concept of Reporting

SECTION B — ($2 \times 10 = 20$ marks)

Answer any TWO of the following.

2. What are the different levels of management found in a large scale organisation?
3. Outline the various types of Business Organisation.
4. Discuss the role of IT in controlling.
5. Critically examine Herzberg's theory on motivation.

SECTION C — ($2 \times 15 = 30$ marks)

Answer any TWO of the following.

6. Evaluate the process involved in Decision Making in a large scale organisation.

7. Discuss the objectives of Decentralisation of Authority.
 8. What are the Requirements for effective control?
 9. Is management science or an Art? Explain with suitable examples.
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M.A. (HRM) DEGREE EXAMINATION, OCTOBER/NOVEMBER 2024.

First Semester

HUMAN RESOURCE MANAGEMENT

Time : Three hours

Maximum : 70 marks

SECTION A — (5 × 4 = 20 marks)

Answer any FIVE of the following.

1. (a) Scope of HRM
- (b) Job Description
- (c) Right sizing and Downsizing
- (d) Job Enrichment
- (e) Lecture method
- (f) Application Blanks
- (g) Need for promotion
- (h) Exit Interview
- (i) Domestic Enquiry
- (j) Need for Discipline

SECTION B — (2 × 10 = 20 marks)

Answer any TWO of the following.

2. What are the principles of Human Resource Management?
3. What are the various issues involved in Job-Analysis?
4. Define 'wage'. Briefly write about methods of wage payment.
5. Discuss the need and importance of career planning.

SECTION C — ($2 \times 15 = 30$ marks)

Answer any TWO of the following.

6. Explain in detail about 360 Degree performance Appraisal system.
 7. What are the different sources of Recruiting employees in a large scale organisation?
 8. What is meant by Absenteeism? What factors are responsible for Absenteeism in Indian Industry?
 9. Outline the objectives of Conducting Training Programmes.
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First Semester

MANAGERIAL ECONOMICS

Time : Three hours

Maximum : 70 marks

SECTION A — (5 × 4 = 20 marks)

Answer any FIVE of the following.

1. (a) Determinants of Demand
(b) Demand Forecasting
(c) Production Function
(d) Longrun costs
(e) Duopoly
(f) Perfect competition
(g) Concept of National Income
(h) Fiscal policy
(i) PPP
(j) Need for Industrial Finance

SECTION B — (2 × 10 = 20 marks)

Answer any TWO of the following.

2. Define 'Firm'. What are the various objectives of a Firm?
3. Outline the factors which are determining costs.
4. Do you support the concept of FDI into India? Give reasons.
5. What are the objectives of Monetary Policy of India?

SECTION C — (2 × 15 = 30 marks)

Answer any TWO of the following.

6. Define 'Monopoly'. Explain about the price determination in Monopolistic competition.
 7. Explain in detail about Law of variable proportions.
 8. What is meant by price Discrimination? What factors are responsible for price discrimination?
 9. Elucidate about various phases of Business Cycles.
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M.A. (HRM) DEGREE EXAMINATION, OCTOBER/NOVEMBER 2024.

First Semester

HR SKILLS

Time : Three hours

Maximum : 70 marks

SECTION A — ($5 \times 4 = 20$ marks)

Answer any FIVE of the following.

1. (a) Concept of perception
- (b) Need for communication
- (c) Physical noise
- (d) Need for Feedback
- (e) Pool listening
- (f) Coping with nervousness
- (g) Minutes book
- (h) Interview skills
- (i) Termination order
- (j) Sales letter

SECTION B — ($2 \times 10 = 20$ marks)

Answer any TWO of the following.

2. What are the foundations of Interpersonal Communication?
3. What are the skills required for Negotiation?
4. What are the features of effective presentations?
5. What precautions are required while conducting meetings in a company?

SECTION C — ($2 \times 15 = 30$ marks)

Answer any TWO of the following.

6. Define 'Communication'. Explain about various Barriers of Communication.
 7. What is meant by Business letter? Give a format of a Business Letter.
 8. What are the skills required for Team Building in a large scale organization?
 9. "Listening plays a vital role in the success of communication." Discuss.
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