(DHHM01/DBM01/DMM01/DHRM01/ DFM01/DIM01/DBFM01/DIB01)

Total No. of Questions: 10] [Total No. of Pages: 01

PG DIPLOMA DEGREE EXAMINATION, DECEMBER – 2016

Common Paper

PERSPECTIVES OF MANAGEMENT

Time: 3 Hours Maximum Marks:70

Answer any Five questions.

All questions carry equal marks.

- **Q1)** What are the approaches to Management?
- **Q2)** Describe the objectives of Planning.
- **Q3)** What are the various methods of Recruitment?
- Q4) Define directing what are the elements of directing?
- **Q5)** Write a detailed note about management development in India.
- **Q6)** What are the internal and external environment forces in Management.
- **Q7)** What is linear programming? What are its objectives?
- **Q8)** Explain the differences between centralization and decentralisation.
- **Q9)** What is communication? Explain the role of media in communication.
- Q10) Define Control. Explain about PERT and CPM in brief.

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P.G. DIPLOMA DEGREE EXAMINATION, DEC. - 2016

INSURANCE MANAGEMENT

Principles and Practice of Life Insurance

Time: 3 Hours Maximum Marks: 70

Answer any FIVE questions All questions carry equal marks

Q1) Explain the significance of insurance from the point of view of the insured. **Q2)** Differentiate between over-insurance and under-insurance. **Q3)** Elucidate the classification of Insurance contracts. **Q4)** Explain the procedure involved in life insurance. **Q5)** Differentiate between life insurance and General insurance. **Q6)** What are the essentials of life Insurance contract? Explain briefly. **Q7)** What are the advantages and disadvantages of whole-life policies? **Q8)** Explain different types of premium plans. **Q9)** Enumerate the policies based on payment of premium.

Q10) Explain the Methods of settlement of claims.

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PG DIPLOMA DEGREE EXAMINATION, DEC. – 2016 INSURANCE MANAGEMENT

Principles And Practice of General Insurance

Time: 3 Hours Maximum Marks: 70

Answer any FIVE questions All questions carry equal marks

All questions carry equal marks **Q1)** Explain the advantages and disadvantages of fire insurance. **Q2)** Explain the features of consequential loss policies. **Q3)** Enumerate the Insurance principles applied to Marine Business. **Q4)** Discuss the types of Marine insurance. **Q5)** Describe the scenario of Marine insurance in India. **Q6)** What is Marine cargo losses? What are the frauds involved in it? **Q7)** What is personal accident and sickness insurance? Explain briefly. **Q8)** What are the principles involved in Aviation insurance? **Q9)** What are the advantages and disadvantages of Burglary insurance?

Q10) Enumerate the principles followed in crop insurance?

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PG DIPLOMA DEGREE EXAMINATION, DEC. – 2016

INSURANCE MANAGEMENTRisk and Treasury Management

Time: 3 Hours Maximum Marks: 70

- Answer any FIVE questions
 All questions carry equal marks

 Q1) Differentiate between Risk and Uncertainty.

 Q2) Explain the concept of Risk and Treasury Management.

 Q3) Explain the factors affecting individual demands for insurance.

 Q4) Describe corporate Risk Management process.

 Q5) Explain different types of Risk Managing firms.

 Q6) Explain the structure of Indian money market.

 Q7) Describe the objectives of money market.
- **Q8)** Explain briefly the instruments of money market.
- **Q9)** Write briefly about call money and Factor services.
- Q10) Differentiate between Money Market and Capital Market.

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PG DIPLOMA DEGREE EXAMINATION, DEC. – 2016

INSURANCE MANAGEMENT Insurance Law.

Time: 3 Hours **Maximum Marks: 70**

Answer any FIVE questions

- All questions carry equal marks **Q1)** State the salient features of IRDA Act, 1999. **Q2)** Briefly explain the classification of contracts. Q3) List out the contract which need not to be performed. **Q4)** When is consent said to be induced by coercion? What is its effect? **Q5)** Distinguish between fraud and misrepresentation. **Q6)** Explain the general principles of Reinsurance. **Q7)** What is doctrine of proximate cause? Explain briefly. **Q8)** Explain the methods of contribution.
- **Q9)** Distinguish between contractual and statutory insurable interest.
- Q10) List out the Remedy for unfair contract.