(DHHM01/DBM01/ DMM01/DHRM01/ DFM01/DIB01/ DIM01/DBFM01)

P.G. HHM/BM/MM/HRM/FM/IB/ IM/BFM DIPLOMA EXAMINATION, DECEMBER 2019.

First Year

PERSPECTIVES OF MANAGEMENT

Time: Three hours

Maximum: 70 marks

Answer any FIVE questions.

- 1. Define Management. Discuss the scope and process of Management.
- 2. Highlight the 14 principles of management given by Fayol.
- 3. "Decision making is the primary task of management". Discuss this statement and explain the decision making process.
- 4. Explain the causes of Line and Staff Conflict.
- 5. What do you mean by Staffing? Discuss the selection process.
- 6. Define Communication. Explain the process of two way communication.
- 7. What is leadership? Discuss the merits and demerits of controlling style and dynamic style of leadership.
- 8. What are the essentials of an effective control? Discuss the design of an effective control system.
- 9. What are the objectives of planning? Explain management by objectives and management by exception.
- 10. Explain the concept of management and current management development in India.

P.G. DIPLOMA (IM) EXAMINATION, DECEMBER 2019.

First Year

PRINCIPLES AND PRACTICE OF LIFE INSURANCE

Time: Three hours Maximum: 70 marks

Answer any FIVE questions.

- 1. Define Insurance. Write about the nature and importance of Insurance.
- 2. What are the essentials of a Life Insurance Contract? How it is different from General Insurance?
- 3. Write about the different types of Life Insurance Policies.
- 4. Write is premium? Write about the different factors which affect the premium.
- 5. Explain the methods for settlement of claims under Insurance Policy.
- 6. Who is a Policy Holder? Write about the different rights available to a policy holder.
- 7. Write about the protection investment and convenience element in Life Insurance.
- 8. Write about the advantages and disadvantage of Whole-Life Policies.
- 9. Differentiate between Over-Insurance and Under-Insurance.
- 10. Write short notes on:
 - (a) Mortality Tables
 - (b) LIC Agent.

P.G. DIPLOMA (IB) EXAMINATION, DECEMBER 2019.

First Year

PGDIM

PRINCIPLES AND PRACTICE OF GENERAL INSURANCE

Time: Three hours Maximum: 70 marks

Answer any FIVE questions.

- 1. Define Fire-Insurance. Explain about the different types of risks covered under Fire Insurance.
- 2. Explain the advantages and disadvantages of Engineering Insurance.
- 3. Enumerate the nature and objectives of Personal Accident and Sickness Insurance.
- 4. Write about the need, coverage and advantages Group Insurance.
- 5. Which type of contracts are covered by General Insurance Contracts? How do they differ from life insurance contract?
- 6. Write about the preview and coverage of Marine Insurance in India.
- 7. Write about the procedure of settlement of claims under Marine Cargo Losses and Frauds.
- 8. What are the advantages and disadvantages of Burglary Insurance?
- 9. Explain the Re-instatement clause in a Fire Policy.
- 10. Write short notes on:
 - (a) Motor Insurance
 - (b) Fidelity Guarantee Insurance.

P.G. DIPLOMA (IM) EXAMINATION, DECEMBER 2019.

First Year

RISK AND TREASURY MANAGEMENT

Time: Three hours Maximum: 70 marks

Answer any FIVE questions.

- 1. Define risk. Explain the methods of handling pure risk.
- 2. Explain the concept of Risk and Treasury Management.
- 3. Write a note on:
 - (a) Treasury Bills
 - (b) Commercial Bills
 - (c) Commercial Paper.
- 4. Explain about structure of Indian Money Market.
- 5. What is the role of risk managing firms in minimizing the risk?
- 6. Differentiate between Risk and Uncertainty.
- 7. What are the factors effecting individual demand for insurance?
- 8. Briefly explain the risk financing techniques.
- 9. What is risk management process? State its merits and demerits.
- 10. Explain the objectives of money market.

P.G. DIPLOMA EXAMINATION, DECEMBER 2019.

PGDIM

INSURANCE LAW

Time: Three hours

Maximum: 70 marks

Answer any FIVE questions.

- 1. Write about the salient features of Insurance Regulatory and Development Act.
- 2. What is Quid-Pro-Quo? Write about the different essentials of valid consideration.
- 3. Write about the different types of remedies available in case of Unfair Contract.
- 4. Explain the general principles of Reinsurance.
- 5. Write about the rights and remedies of insured person under Insurance Act.
- 6. Explain briefly about Doctrine of Proximate-Cause.
- 7. Write short notes on:
 - (a) Free-consent
 - (b) Voidable contracts
 - (c) Void Agreement
 - (d) Insurance Agents.
- 8. What is Insurable Interest? Write about the types of Insurable Interest.
- 9. What is the procedure for construction of a insurance policy? Explain about the term "Utmost Good Faith".
- 10. Write about different types of Insurance-Contracts.